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Drainage District*

**BEFORE THE ARIZONA CORPORATION COMMISSION**

**COMMISSIONERS**

Arizona Corporation Commission

**DOCKETED**

DOUG LITTLE, Chairman  
BOB STUMP  
BOB BURNS  
ANDY TOBIN  
TOM FORESE

MAY 17 2017

DOCKETED BY  
*GB*

IN THE MATTER OF THE  
APPLICATION OF ARIZONA PUBLIC  
SERVICE COMPANY FOR A HEARING  
TO DETERMINE THE FAIR VALUE OF  
THE UTILITY PROPERTY OF THE  
COMPANY FOR RATEMAKING  
PURPOSES, TO FIX A JUST AND  
REASONABLE RATE OF RETURN  
THEREON, TO APPROVE RATE  
SCHEDULES DESIGNED TO DEVELOP  
SUCH RETURN

Docket No. E-01345A-16-0036

IN THE MATTER OF FUEL AND  
PURCHASED POWER PROCUREMENT  
AUDITS FOR ARIZONA PUBLIC  
SERVICE

Docket No. E-01345A-16-0123

**NOTICE OF FILING INITIAL POST-  
HEARING BRIEF OF ELECTRICAL  
DISTRICT NUMBER EIGHT AND  
MCMULLEN VALLEY WATER  
CONSERVATION & DRAINAGE  
DISTRICT**

Electrical District Number Eight and McMullen Valley Water Conservation & Drainage  
District (hereinafter collectively referred to as "ED8/McMullen"), through undersigned  
counsel, hereby submits its Initial Post-Hearing Brief, a copy of which is attached.


1 DATED this 17<sup>th</sup> day of May, 2017.

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MOYES SELLERS & HENDRICKS

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ORIGINAL and 15 COPIES of the  
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Phoenix, Arizona 85007

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1 COPIES of the foregoing  
2 electronically mailed this 17<sup>th</sup> day of  
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3 All Parties of Record.

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**BEFORE THE ARIZONA CORPORATION COMMISSION**

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BOB BURNS  
ANDY TOBIN  
TOM FORESE

IN THE MATTER OF THE  
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IN THE MATTER OF FUEL AND  
PURCHASED POWER PROCUREMENT  
AUDITS FOR ARIZONA PUBLIC  
SERVICE

**INITIAL POST-HEARING BRIEF OF  
ELECTRICAL DISTRICT NUMBER EIGHT  
AND  
MCMULLEN VALLEY WATER CONSERVATION & DRAINAGE DISTRICT**

**MAY 17, 2017**

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1     **I.     INTRODUCTION**

2             Electrical District Number Eight and McMullen Valley Water Conservation and  
3     Drainage District (ED8/McMullen) intervened in this rate case in hopes of raising  
4     questions about the recurring trend of settled rate cases that have become almost  
5     automatic before the Arizona Corporation Commission, at least when it comes to APS.  
6     ED8/McMullen also sought information regarding APS's accounting practices and  
7     methodologies for recovering construction overhead and other costs related to capital  
8     expenditures, particularly those that affect ED8/McMullen and similarly situated  
9     agricultural districts. To its credit, APS has been very helpful and forthcoming during this  
10    process in responding to ED8/McMullen's data requests and otherwise providing long-  
11    awaited answers regarding APS's treatment of wholesale district customers, all of which  
12    will hopefully foster a more productive relationship between the parties going forward.  
13    Nevertheless, ED8/McMullen continue to have concerns as to how the current settlement  
14    agreement –like its predecessors – was reached. ED8/McMullen reiterates and  
15    incorporates herein the statements made in its pre-filed testimony, settlement testimony,  
16    and the oral testimony of James D. Downing at hearing regarding the need for a full and  
17    thorough prudence examination of APS's request for a rate increase.

18    **II.    THIS CASE SHOULD NOT FOLLOW THE TOO-WELL ESTABLISHED**  
19    **PATTERN OF PRESUMPTIOUS COMPROMISE AND SETTLEMENT**  
20    **AMONG APS, RUCO AND STAFF.**

21             The current rate case filed by APS, and the subsequent settlement agreement which  
22    was deliberated for seven days at hearing before the ALJ, must ultimately be approved,  
23    modified, or rejected by a panel of elected Commissioners. None of the currently serving  
24    Commissioners has ever had the opportunity to hear a fully litigated APS rate case. In  
25    fact, APS admitted at hearing that it has been at least a decade since one of its rate cases  
26    was decided by anything *but* a settlement agreement. Following up on a question asked  
   by ED8/McMullen to Barbara Lockwood, APS witness Leland Snook clarified by stating:

1 Yes, so the last rate case where APS didn't have a settlement  
2 was a decision in 2007. It was a 2005 test year case, and I  
3 think the Decision Number was 69663 that was a litigated  
4 case. . . .<sup>1</sup>

5 Furthermore, APS admitted that it has been at least *twelve* years since the Company was  
6 told by the Commission that it wasn't allowed to rate-base a capital expenditure:

7 Q. The second question that I had asked, you began to answer  
8 and that question was, when the last time a specific capital  
9 expenditure by APS was disallowed or not allowed to be put  
10 into rate base, and you started to answer, I believe, talking  
11 about some 2005 Pinnacle West assets. I was just wondering  
12 if you could elaborate a little more on what that was?

13 A. Yes. APS had an affiliated company, Pinnacle West Energy  
14 Corporation, that owned merchant generating units, and some  
15 of those units were sold off. Some of the units were put back  
16 into APS as rate-based assets. They're still in existence  
17 today. My understanding is that was the Red Hawk combined  
18 cycle units and the West Phoenix combined cycle units. And  
19 then I believe one combustion turbine at the Saguaro Power  
20 Plant location. And there was a specific disallowance on the  
21 book value that APS was authorized to bring those assets over  
22 into its rate base.<sup>2</sup>

23 APS's own published data reflects alarming trends in growth of capital  
24 expenditures, plant, revenues, and stockholder equity on the backs of a stagnant or  
25 declining rate-paying customer and electricity sales base. Allowing over a decade of  
26 additional rate-based capital expenditures and rate increases, without thorough scrutiny by  
the elected Commissioners, contravenes the constitutional and statutory authority and  
purpose of the Arizona Corporation Commission. Rate payers who have no choice over  
which electric utility serves them deserve more protection and assurances that they are not  
being taken advantage of by a monopoly whose primary interest is the financial well-  
being of its own shareholders. Prepackaged settlement agreements offer no such  
assurances.

<sup>1</sup> Hearing Transcript, p. 801, lines 6-9.

<sup>2</sup> *Id.* at p. 824, line 16 – p. 825, line 9.

1       The instant case has thus far followed the same unfortunate pattern of the last  
2 decade. Before the parties could even participate in a full evidentiary procedure to  
3 challenge the prudence of what APS asked for in its Application, Staff and RUCO  
4 (seemingly at the behest of APS) shuffled all of the intervenors into a confidential  
5 settlement process which was controlled from start to finish by APS. Without any  
6 discussion on what *should* be the first and most fundamental question of any rate case —  
7 specifically, the question of whether *any* increase is warranted at all — APS opened  
8 settlement “negotiations” by presenting a purportedly generous compromise offer.  
9 Ironically, Staff and RUCO (the two biggest non-APS champions of the settlement) had,  
10 just days prior, filed extensive expert testimony concluding that a rate *decrease* was  
11 justified. And yet, the first thing Staff and RUCO did during the settlement process was  
12 immediately negotiate against themselves by giving credence to APS’s original filed  
13 “ask”, essentially establishing the *ask* as the baseline by which all parties should judge the  
14 merits of any Staff, RUCO or APS compromise proposals and any ultimate settled  
15 outcome.

16       The tagline used by the settling parties again and again during these proceedings  
17 seems to be, “Look how much *less* APS is getting than what they asked for! Isn’t that  
18 better for everyone?” RUCO Director David Tenney defended the settlement by stating:

19               [W]e feel like there are several significant benefits to the  
20 residential ratepayer presented in the settlement. First of all  
21 would be that the revenue requirement of 87 million is greater  
22 than a 40 percent reduction from the company’s original ask.  
23 We think that is a benefit to the consumer. The ROE of 10  
percent is significantly lower than the 10.5 that was in the  
original application. We like the fact that the residential  
customer’s average monthly bill will increase 4.5 percent as  
opposed to 7.96 percent that was originally proposed.<sup>3</sup>

24 Similarly, Staff’s expert witness, Ralph Smith, testified at the hearing regarding only  
25 what the settlement agreement provides as compared to what APS asked for in its

26       <sup>3</sup> *Id.* at p. 1087, lines 1-11.



1 Application.<sup>4</sup> Not surprisingly, no mention was made of Mr. Smith's own pre-filed  
2 testimony that "Staff's recommendation equates to a net base decrease of approximately  
3 \$74,000"<sup>5</sup>, (other than a defensive reference to how a single alteration in the proposed  
4 settlement terms could change Mr. Smith's recommendation to an increase). In fact,  
5 none of the parties supporting the settlement addressed the validity of what APS asked  
6 for in the first place during the hearing. Instead, the settling parties would have us  
7 believe that because APS asked for the moon, we should all be grateful that they only got  
8 the stars.

9 **III. IT IS PRESUMPTIOUS FOR THE MAJOR SETTLING PARTIES TO**  
10 **PURPORT TO PROPHECY THE OUTCOME OF A FULL EVIDENTIARY**  
11 **HEARING.**

12 Throughout the settlement proceedings, another disturbing theme emerged  
13 amongst the settling parties. Counsel and witnesses for the major settling parties went to  
14 great lengths to prophecy what supposedly would be the outcome were this case to be  
15 fully litigated. On cross-examination by APS, RUCO's witness Mr. Tenney was asked  
16 the following:

17 Q. And parties settle for all sorts of different reasons, is that  
18 right?

19 A. Correct.

20 Q. And when they don't settle, they are forced into litigation  
21 where the outcome is typically a binary win/loss outcome, is  
22 that correct?

23 A. Correct, which is another reason why RUCO chose to support  
24 the settlement in this case, because fully litigated cases may  
25 have very likely resulted in worse conditions for consumers in  
26 certain areas.<sup>6</sup>

On cross examination from Staff, Mr. Tenney was asked:

<sup>4</sup> *Id.* at p. 993 line 16 – p. 997, line 18.

<sup>5</sup> Direct Testimony of Ralph C. Smith, p. 7.

<sup>6</sup> Hearing Transcript, p. 1092, line 20 – p. 1093, line 4.

1 Q. Were there provisions in the settlement agreement that caused  
2 you to sign onto the agreement because you felt they were in  
3 the residential consumer's best interest that probably would  
4 not have been possible in a litigated case?

5 A. Oh, absolutely.<sup>7</sup>

6 And again, when questioned by Warren Woodward, a non-settling party, Mr. Tenney  
7 responded with the following:

8 Q. At page 8, lines 21 to 23 of your testimony in support of the  
9 settlement agreement, you gave one of the reasons important  
10 to RUCO for supporting the settlement, quote:

11 Approximately 250,000 customers qualify for the residential  
12 extra small rate that has a BSC of \$10. Many of the most  
13 financially vulnerable will be eligible for this rate and will  
14 receive only a minimal increase.

15 Mr. Tenney, are the most financially vulnerable supposed to  
16 be grateful for that minimal increase?

17 A. Mr. Woodward, I am not sure that anyone is necessarily  
18 grateful for any kind of an increase. But the reality is that is  
19 what is in the settlement, and when you view it as a whole, it  
20 is something we feel like about as good as we could get in the  
21 situation for all the people that we represent.<sup>8</sup>

22 How does RUCO, or any other settling party know what would happen if this case  
23 were fully litigated? A casual observer might conclude that the settling parties already  
24 had an inside glimpse into what a fully litigated decision by the Commissioners would  
25 look like. Presumably, those parties didn't have any ex-parte communications with the  
26 Commissioners to determine how they might rule in this case. So how can APS, RUCO  
and Staff continue to assert with such conviction that this settlement provides better  
results for rate payers than would be possible with a litigated outcome? Such a position  
implies that our elected Commissioners, themselves, are incapable of reviewing the full  
spectrum of evidence and then recommending reasonable rates that serve both the

<sup>7</sup> *Id.* p. 1096, lines 14-19.

<sup>8</sup> *Id.* at p. 1089, line 21 – p. 1090, line 11.

1 interests of customers and the Company. It is wholly presumptuous to assert that a fully  
2 litigated case and subsequent decision by the Commissioners would be detrimental to the  
3 ratepayers when compared to the settlement agreement.

#### 4 **IV. CONCLUSION**

5 None of the settling parties presented evidence during the settlement proceedings  
6 defending the need for, or prudence of, what APS stands to receive if the settlement  
7 agreement is approved. Nor did anyone explain what would happen to APS if the  
8 Company were denied a rate increase right now. The stark absence of any evidence  
9 supporting APS's "ask", and the attempt to validate the settlement by showing only that it  
10 provides less than the ask, and presuming it is better for ratepayers than some prophetic  
11 notion of what the Commissioners would grant to APS if there were to be a full  
12 evidentiary examination of the data, belies the purpose of having a hearing at all. ED8  
13 and McMullen submit that this is *not* the proper approach to take when a regulated  
14 monopoly—one already making record profits—comes to the Commission with yet  
15 another rate increase request.

16 The time has come for the Commissioners, themselves, to make a decision based  
17 on a fully vetted record, one where all of APS's capital expenditures are thoroughly  
18 examined for prudence. To simply allow rate increase after rate increase, through pre-  
19 packaged settlement agreements, is not in the public interest. ED8 and McMullen  
20 therefore maintain that the settlement agreement should be rejected and this matter be  
21 opened for a full evidentiary proceeding on the merits.

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DATED this 17<sup>th</sup> day of May, 2017.

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